

Egoistic-altruistic duality in quantum game theory

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Decision under incomplete information

- How much are you willing to pay for a lottery?
1/2 chance to earn 100,000 yen
1/2 chance to earn 10 yen



- To break even in repeated purchase ->

arithmetic mean

$$P_{am} = (100,000 + 10) / 2 \approx 50,000 \text{ [yen]}$$

- Real-world experiments with human yield the number closer to

geometric mean

$$P_{gm} = \sqrt{(100,000 \times 10)} = 1,000 \text{ [yen]}$$

- Reverse question (selling price for the lottery) results in the offering price \sim 90,000 yen, closer to “**geometric mean of loss**”

Violation of “sure-thing principle” in psychology

- Two stage prisoner’s dilemma game

you \ opponent	betray	cooperate
betray	1 \ 1	5 \ 0
cooperate	0 \ 5	3 \ 3



- Experiment by Tversky and Shafir (1992)

* opponent betrayed Betray 97% , Cooperate 3%

* opponent **cooperated** **Betray 84%** , Cooperate 16%

* opponent **unknown** **Betray 63%** , Cooperate 37%

an in-between number expected

- *No theory based on classical probability* explains these numbers!

Decision theory with quantum probability

- Assume mental state is described by **Hilbert vector**

$$|\Psi\rangle = |\text{betr}\rangle|\psi_b\rangle + |\text{coop}\rangle|\psi_c\rangle$$

$$|\psi_b\rangle = \psi_{bb} |\text{betr}\rangle + \psi_{bc} |\text{coop}\rangle$$

$$|\psi_c\rangle = \psi_{cb} |\text{betr}\rangle + \psi_{cc} |\text{coop}\rangle$$

$$p_{bb} = |\psi_{bb}|^2 = 97\%, \quad p_{bc} = |\psi_{bc}|^2 = 3\%$$

$$p_{cb} = |\psi_{cb}|^2 = 84\%, \quad p_{cc} = |\psi_{cc}|^2 = 16\%$$

- Opponent action is represented by **Lüders' projection postulate**

$$|\Psi\rangle \rightarrow |K\rangle(K|\Psi\rangle) / \sqrt{[\langle\Psi|K\rangle\langle K|\Psi\rangle]}$$

$$|K\rangle = \kappa_b |b\rangle + \kappa_c |c\rangle$$

$$q_b = |\kappa_b|^2 = 50\%, \quad q_c = |\kappa_c|^2 = 50\%$$

- Probability of betrayal** against unknown opponent $|K\rangle$

$$P_{Kb} = |\langle b(K|\Psi)\rangle|^2 / [|\langle b(K|\Psi)\rangle|^2 + |\langle c(K|\Psi)\rangle|^2]$$

$$= \frac{(p_{bb} + p_{cb})/2 + \sqrt{(p_{bb}p_{cb})} \cos\theta_b}{1 + \sqrt{(p_{bb}p_{cb})} \cos\theta_b + \sqrt{(p_{cb}p_{cc})} \cos\theta_c}$$

"quantum" parameters

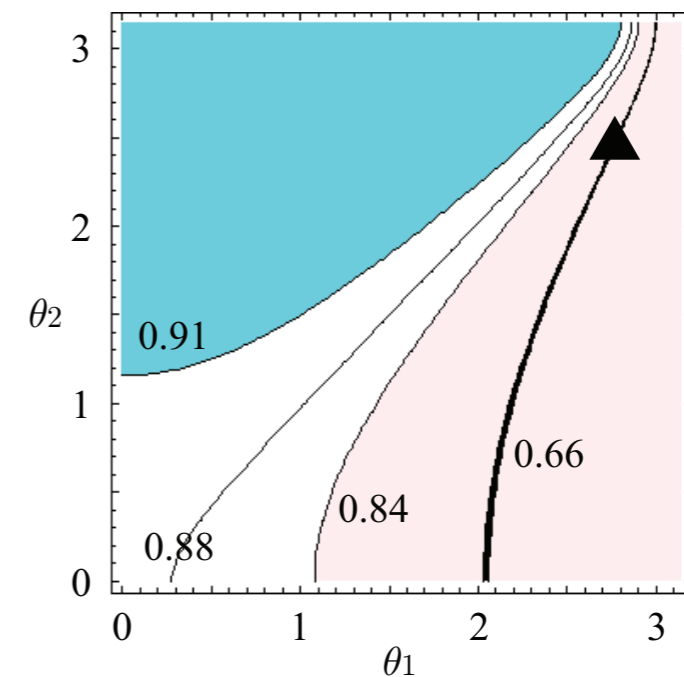
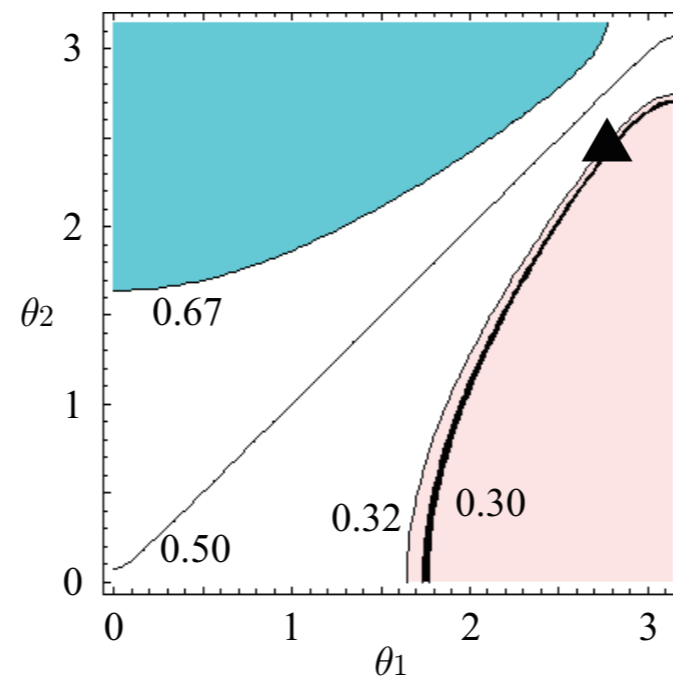
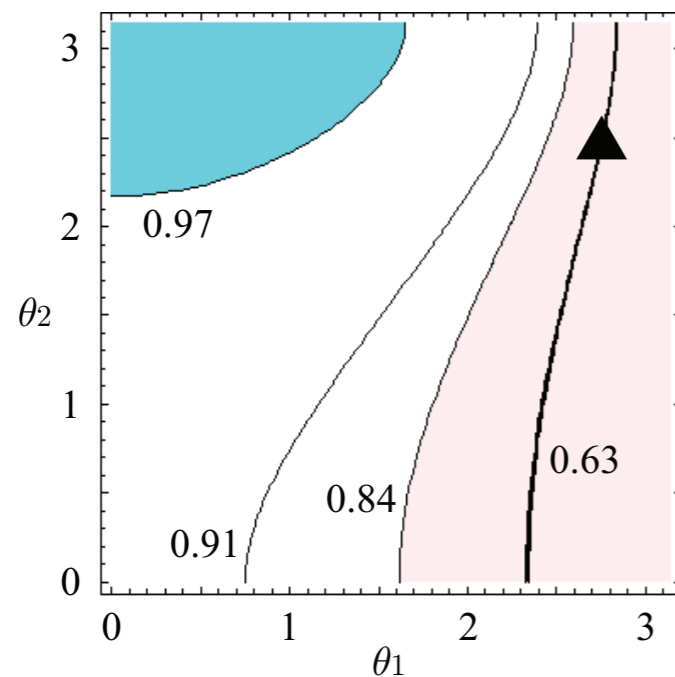
$$\kappa_b \kappa_c \psi_{bb} \psi_{cb} = e^{i\theta_b} |\kappa_b \kappa_c \psi_{bb} \psi_{cb}|$$

$$\kappa_b \kappa_c \psi_{bc} \psi_{cc} = e^{i\theta_c} |\kappa_b \kappa_c \psi_{bc} \psi_{cc}|$$

Experimental check

- Busemeyer & Pothos, 2009
- Khrennikov & Haven, 2009
- Cheon & Takahashi, 2010

Authors / Year	$p^{(0)}$	$p^{(1)}$	P_{exp}^K
Shafir & Tversky / 1992 [4]	0.97	0.84	0.63
Croson / 1999 [11]	0.67	0.32	0.30
Busemeyer <i>et al.</i> / 2006 [13]	0.91	0.84	0.66



- Tentative conclusion:
Quantum decision theory is a currently **active working hypothesis**

Why cooperate in prisoner's dilemma game?

- Recall the *payoff table* $A_{ij} \setminus B_{ij}$ of the **prisoner's dilemma**

you \ opponent	betray	cooperate
betray	1 \ 1	5 \ 0
cooperate	0 \ 5	3 \ 3

Nash equilibrium



- Rational game players**, would end up in “bad” Nash equilibria
 rational = interested in maximizing own payoffs, *egoistic*.
Real people tend to act with *irrational altruism* : **betray 63%** **cooperate 37%**
- Altruism works only if reciprocated by others
 - *How to suppress free riders?* : classic subject in social management
 - *Game theory* (& evolutionary Lotka-Volterra dynamics) key to social science
 - Conventional game theory is based on *egoistic payoff maximization*
- > Worth looking at *game theory in its quantum version*

Quantum game theory

- Payoff functions of game theory

$$\Pi_A = \sum_i \sum_j A_{ij} P_{ij}$$

$$\Pi_B = \sum_i \sum_j B_{ij} P_{ij}$$

A_{ij}	$j=0$	$j=1$
$i=0$	1	5
$i=1$	0	3


B_{ij}	$j=0$	$j=1$
$i=0$	1	0
$i=1$	5	3

- Strategy $P_{ij} = | \langle ij | J(\gamma) | \psi_A \psi_B \rangle |^2$: joint probability generated from
 $|\psi_A\rangle = \psi_{A0} |0\rangle + \psi_{A1} |1\rangle$: A's strategy Hilbert vector
 $|\psi_B\rangle = \psi_{B0} |0\rangle + \psi_{B1} |1\rangle$: B's strategy (Eisert et al. 1999)

Correlation $J(\gamma) = \exp(i\gamma_1 S/2) \cdot \exp(i\gamma_2 C/2)$; S : player exch. C : strategy exch.

- Nash equilibrium $\{\psi_A^*, \psi_B^*\}$ for given $\{\gamma\}$ is obtained from

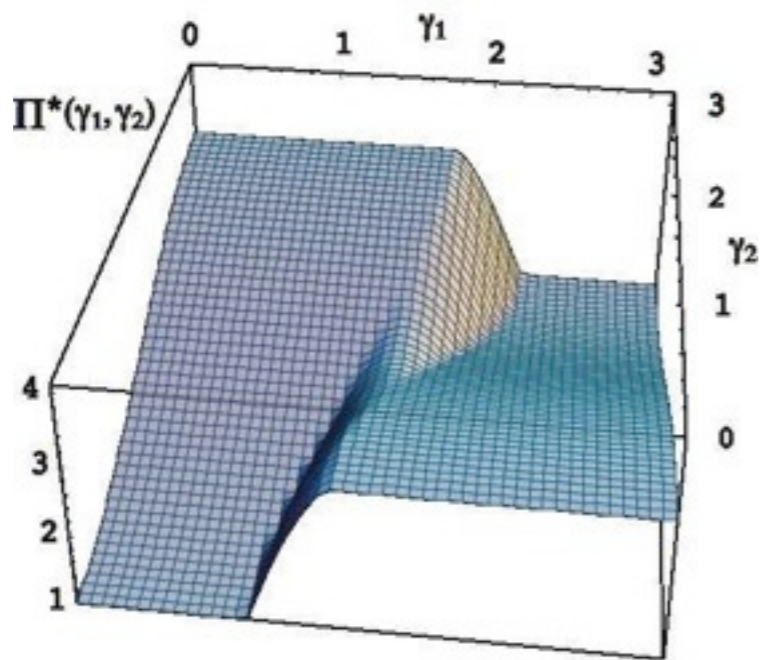
$$\partial_{\psi_A} \Pi_A(\psi_A, \psi_B^*) |_{\psi_A=\psi_A^*} = 0, \quad \partial_{\psi_B} \Pi_B(\psi_A^*, \psi_B) |_{\psi_B=\psi_B^*} = 0$$

classical probabilities


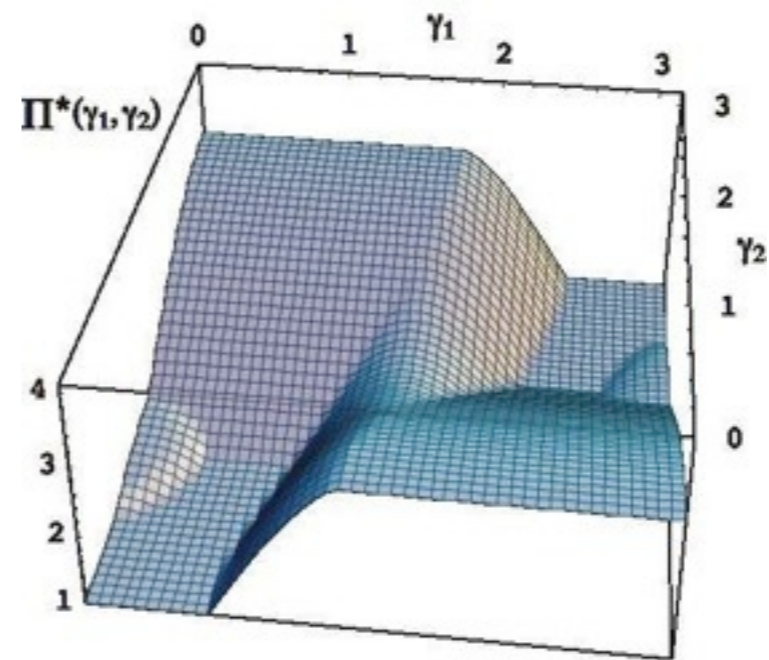
- No correlation, $J(\gamma)=1$ -> Classical game ; $P_{ij} = p_{Ai} \cdot p_{Bj} = |\psi_{Ai}|^2 \cdot |\psi_{Bj}|^2$

Quantum payoffs

- Payoff at quantum Nash equilibria with given (γ_1, γ_2)



A_{ij}	$j=0$	$j=1$
$i=0$	1	5
$i=1$	0	3



A_{ij}	$j=0$	$j=1$
$i=0$	1	5
$i=1$	0.2	3

- Quantum strategy can help players **escape from non-Pareto Nash equilibrium**

Contents of quantum strategy

- The payoff is given ($\gamma_2=0, \gamma_1=\gamma$ for simplicity) by

$$\Pi_A(\psi_A, \psi_B, \gamma) = \sum_{ij} A_{ij}^{PC}(\gamma) p_{Ai} p_{Bj} + \Pi_A^Q(\psi_A, \psi_B, \gamma)$$

$$\Pi_B(\psi_A, \psi_B, \gamma) = \sum_{ij} B_{ij}^{PC}(\gamma) p_{Ai} p_{Bj} + \Pi_B^Q(\psi_A, \psi_B, \gamma)$$

- **Pseudo classical** term

$$A_{ij}^{PC}(\gamma) = \cos^2(\gamma/2) A_{ij} + \sin^2(\gamma/2) A_{ji}$$

$$B_{ij}^{PC}(\gamma) = \cos^2(\gamma/2) B_{ij} + \sin^2(\gamma/2) B_{ji}$$

bulk effect in previous figure

- **Quantum interference** term

$$\Pi_A^Q(\psi_A, \psi_B, \gamma) = (A_{11} - A_{00}) \sqrt{(p_{A0} p_{B0} p_{A1} p_{B1})} \sin\gamma_1 \sin(\theta_{A1} + \theta_{B1} - \theta_{A0} - \theta_{A0})$$

$$\Pi_B^Q(\psi_A, \psi_B, \gamma) = (B_{11} - B_{00}) \sqrt{(p_{A0} p_{B0} p_{A1} p_{B1})} \sin\gamma_1 \sin(\theta_{A1} + \theta_{B1} - \theta_{A0} - \theta_{A0})$$

small bump in previous figure

- Apart from interference, quantum strategy = a **family of classical strategies**

Altruism

- For a **fair game**, $A_{ij} = B_{ji}$, the bulk of the **quantum payoff** is



$$\Pi_A(\psi_A, \psi_B, \gamma) = \sum_{ij} [\cos^2(\gamma/2) A_{ij} + \sin^2(\gamma/2) B_{ij}] p_{Ai} p_{Bj}$$

$$\Pi_B(\psi_A, \psi_B, \gamma) = \sum_{ij} [\cos^2(\gamma/2) B_{ij} + \sin^2(\gamma/2) A_{ij}] p_{Ai} p_{Bj}$$

$\gamma = \pi/2$
(half&half)

You mix opponent's payoff with yours to maximize

$\alpha = \sin^2(\gamma/2)$; $0 \leq \alpha \leq 1$: measure of **altruism**

- For the game with

A_{ij}	$j=0$	$j=1$
$i=0$	1	5
$i=1$	0	3

B_{ij}	$j=0$	$j=1$
$i=0$	1	0
$i=1$	5	3



M_{Aij}	$j=0$	$j=1$
$i=0$	1	2.5
$i=1$	2.5	3

M_{Bij}	$j=0$	$j=1$
$i=0$	1	2.5
$i=1$	2.5	3

- At some increasingly altruistic value of γ , **Pareto-optimal Nash equilibrium** is realized in prisoner's dilemma

Egoistic-altruistic duality and optimal altruism

- Altruistic modification of a game (quantum or not)

Player A maximize $\Pi_A(\psi_A, \psi_B, \alpha) = \sum_{ij} [(1-\alpha) A_{ij} + \alpha B_{ij}] p_{Ai} p_{Bj}$

Player B maximize $\Pi_B(\psi_A, \psi_B, \alpha) = \sum_{ij} [(1-\alpha) B_{ij} + \alpha A_{ij}] p_{Ai} p_{Bj}$

- Egoistic limit : $\alpha = 0$, altruistic limit : $\alpha = 1$ What is the best value?

$$B_{ij} = A_{ij} \rightarrow \Pi_A(\psi_A, \psi_B, \alpha) = \Pi_B(\psi_A, \psi_B, 1-\alpha)$$

- Mirror symmetry of Nash equilibrium

$$\begin{aligned} \Pi_A(\psi_A^*, \psi_B^*, \alpha) &= \Pi_A(\psi_A^*, \psi_B^*, 1-\alpha) \\ &= \Pi_B(\psi_A^*, \psi_B^*, \alpha) = \Pi_B(\psi_A^*, \psi_B^*, 1-\alpha) \end{aligned}$$



: *egoistic-altruistic duality*

- Maximum $\Pi^* = \Pi_A(\psi_A^*, \psi_B^*, \alpha^*) = \Pi_B(\psi_A^*, \psi_B^*, \alpha^*)$

attained with $\alpha^* = 1/2$

: *J.S.Mill's maximum felicity of maximum majority*

Egoistic-altruistic duality: numerical example

- Consider prisoner's dilemma with game tables

(\approx logistic map)

A_{ij}	$j=0$	$j=1$
$i=0$	1	7
$i=1$	0	3

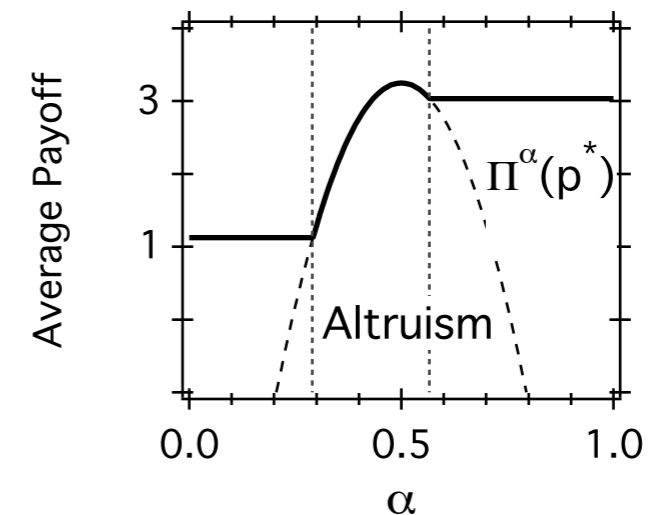
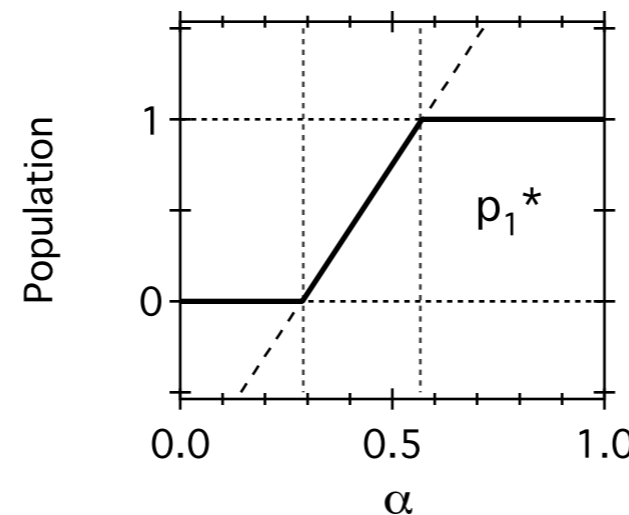
B_{ij}	$j=0$	$j=1$
$i=0$	1	0
$i=1$	7	3



- Altruistic game play with parameter α , the effective game table becomes

M_{Aij}	$j=0$	$j=1$
$i=0$	1	7(1-α)
$i=1$	7α	3

M_{Bij}	$j=0$	$j=1$
$i=0$	1	7α
$i=1$	7(1-α)	3

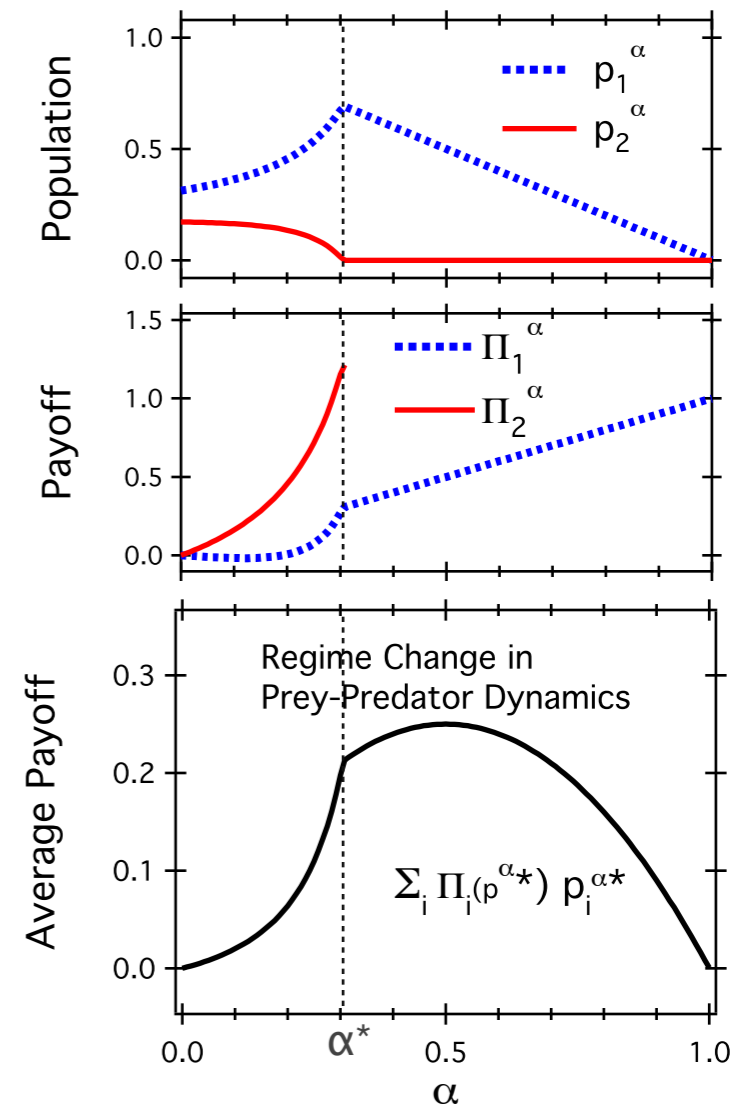


- Evolutionary pressure of **group selection** \rightarrow **J.S.Mill optimal altruism, $\alpha=1/2$**

Egoistic-altruistic duality: Class society

- Peasant-Knight game (\approx Prey-predator Lotka-Volterra system)

	A_{ij}	$j=0$	$j=1$	$j=2$		B_{ij}	$j=0$	$j=1$	$j=2$
(nothing)	$i=0$	0	0	0	$i=0$	0	0	b	$-d$
peasant	$i=1$	b	$b-a$	$b-\rho$	$i=1$	0	$b-a$	$f\rho-d$	
knight	$i=2$	$-d$	$f\rho-d$	$-d$	$i=2$	0	$b-\rho$	$-d$	



- Equal poverty at egoistic limit
- With increasing altruism α
 - more numerous, richer peasants
 - fewer, richer knights
 - egalitarian regime change at α^*
 - J.S.Mill optimality at $\alpha=1/2$



- Simple but intriguing toy model of **class society**

Harsanyi's game of incomplete information

- Altruism emerges only with **social enforcement** and/or education

A game with **Incomplete information** on **player types**

Table A_{ij}

		b=0 90%		b=1 10%	
i \ j		0	1	0	1
a=0 90%	0	1	5	-20	-25
	1	0	3	0	3
a=1 10%	0	-1	0	0	-5
	1	0	0	0	0



Undercover
Punisher
[Type 1]

- players come in 2 types; which shows up as opponent is unknown
- Bayesian update of strategy based on opponent type/strategy assumption
 -> **Bayesian Nash Equilibrium** (Harsanyi's Theory)

Harsanyi and Bell

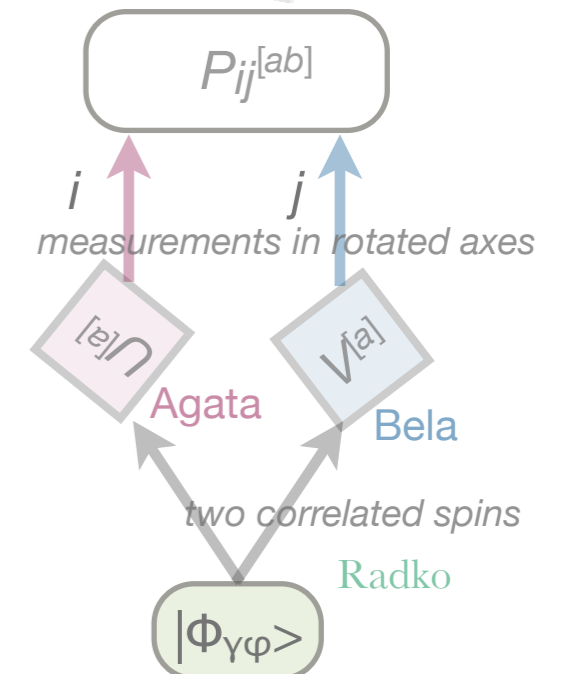
- Quantum strategy
≈ classical strategy with perverse modification + purely quantum interference
- First term offers *mathematical framework* for *effective theory of altruism* etc.
- Second term offers *real advantage of quantum strategy*
-> realized with control of quantum systems ; “game with spin flip”
- Is there anyway to extract purely quantum second term?
-> striking similarity of **Harsanyi game** and **Bell gedanken experiment**

player type	<-->	measurement setup
strategy choice	<-->	spin direction
- *Possible to tailor quantum Harsanyi game interpretable as Bell experiment*

Cereceda Game

- A multi-type incomplete information version of Battle of Sexes Game

$A_{ij}^{[a]} \setminus B_{ij}^{[b]}$		b=0 50%		b=1 50%	
		i \ j	j=0	j=1	j=0
a=0 50%	i=0	1 \ 3	0	-1 \ -3	0
	i=1	0	3 \ 1	0	-3 \ -1
a=1 50%	i=0	-1 \ -3	0	-3 \ -1	0
	i=1	0	-3 \ -1	0	-1 \ -3



- Maximize payoffs $\Pi_A = \sum_{ab} \sum_{ij} s^{[a]} s^{[b]} A_{ij}^{[ab]} P_{ij}^{[ab]}$ $s^{[c]}$: type ratio

$$\Pi_B = \sum_{ab} \sum_{ij} s^{[a]} s^{[b]} B_{ij}^{[ab]} P_{ij}^{[ab]}$$

with local unitary operations $U^{[a]}$ & $V^{[b]}$ through

- Joint probability $P_{ij}^{[ab]} = |\langle ij | U^{[a]} V^{[b]} | \Phi_{\gamma\varphi} \rangle|^2$

with two spin $^{1/2}$ $|\Phi_{\gamma\varphi}\rangle = \cos(\gamma/2) |00\rangle + e^{i\varphi} \sin(\gamma/2) |11\rangle$

Classical and quantum Bayesian Nash

- Strategies with classical probability

$$P_{ij}^{[ab]} = P_i^{[a]} P_j^{[b]}$$

nonpositive payoff

Classical Nash : $\Pi_A^* = \Pi_B^* = 0$ eg. ->

1	0	1	0
0	0	0	0
0	0	0	0
1	0	1	0

0	1	0	1
0	0	0	0
0	1	0	1
0	0	0	0

Inequitable Split in BoS sector

$P_{ij}^{[ab]}$ table

- Quantum strategy $P_{ij}^{[ab]} = | \langle ij | U^{[a]} V^{[b]} | \Phi_{\gamma\varphi} \rangle |^2$
 $\neq P_i^{[a]} P_j^{[b]}$

$\gamma = \pi/2$ (max. correlation)

eg. $U^{[0]} = \{ \{1,0\}, \{0,1\} \}$

$$U^{[1]} = \{ \{ \cos(\pi/8), \sin(\pi/8) \}, \{ -\sin(\pi/8), \cos(\pi/8) \} \}$$

$$V^{[0]} = \{ \{ \cos(3\pi/8), \sin(3\pi/8) \}, \{ -\sin(3\pi/8), \cos(3\pi/8) \} \}$$

$$V^{[1]} = \{ \{ \cos(-5\pi/8), \sin(-5\pi/8) \}, \{ -\sin(-5\pi/8), \cos(-\pi/8) \} \}$$

Quantum Bayesian Nash : $\Pi_A^* = \Pi_B^* = 4\sigma/\sqrt{2} \approx 1.2$

τ	σ	σ	τ
σ	τ	τ	σ
σ	τ	σ	τ
τ	σ	τ	σ

$$\tau = 1/2 \cos^2(\pi/8)$$

$$\sigma = 1/2 \sin^2(\pi/8)$$

Quantum payoff and Bell inequality

- Quantum Payoff of Cereceda-Bell Game is given

$$\Pi_A = 1/4(P_{00}^{[00]} - P_{00}^{[10]} - P_{00}^{[01]} - P_{11}^{[11]}) + 3/4(P_{11}^{[00]} - P_{11}^{[10]} - P_{11}^{[01]} - P_{00}^{[11]})$$

$$\Pi_B = 3/4(P_{00}^{[00]} - P_{00}^{[10]} - P_{00}^{[01]} - P_{11}^{[11]}) + 1/4(P_{11}^{[00]} - P_{11}^{[10]} - P_{11}^{[01]} - P_{00}^{[11]})$$

- Gedanken experiment on **dichotomic 2 x 2 system**

identify type a=0,1 with player A's two setups

type b=0,1 with player B's (Cleve et al. 2004)

1		-1	
-1			
			-1

- Cereceda Bell inequality (one quarter of CHSH inequality)

$$P_{00}^{[00]} - P_{00}^{[10]} - P_{00}^{[01]} - P_{11}^{[11]} \leq 0$$

$$P_{11}^{[00]} - P_{11}^{[10]} - P_{11}^{[01]} - P_{00}^{[11]} \leq 0$$

- Positive payoffs** are result of **nonlocal strategy**



Conclusion

- Explored possibility of applying quantum probability to human mind
- Quantum decision theory
 - found viable as working hypothesis,
- Quantum game theory
 - found to be effective phenomenology for altruism
 - interesting mathematics are to be found
 - possibility of peering into quantum aspects of life
- Intriguing synchronicity, historical coincidence, work of Zeitgeist?
- Ideal for rearguard quantum physicists' semi-serious hobby!

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